

Asia Real Estate: Debt Financing, Cross Border Estate

Course Duration: 8 hours

Key Learning Outcomes

- Describe Asia real estate public/ private debt capital markets structures;
- Identify the risks and rewards associated with alternative real estate products, locations, structures and strategies;
- Analyse complex CMBS, mezzanine, development and distressed asset models and structures;
- Discuss cross border acquisition, allocation and disposition strategies;
- Explain the due diligence process and the key issues to watch for.

Course Outline

- Describe the characteristics of private and public markets
- Differentiate between different classifications of debt
- Distinguish between various forms of debt and equity within a capital structure
- Explain and evaluate the financial leverage role in real estate investment
- List and describe the risk/benefits of debt leverage
- Describe the considerations of basic ownership structure
- Describe the basis for making projections of future cash flows depending upon market trends and specific property information
- Compare the characteristics of the capital market – debt/equity & public/private
- Examine Debt Financing
- International Investing
- Potential Differences
 - Fundamentals
 - Lease terms
 - Tax concerns
- Cross Border Due Diligence

Who Should Attend

- CEOs, CFOs, COOs with responsibility for Strategic Management
- Investment Bankers
- Real Estate Consultants
- Financial Analysts
- Institutional Investors
- CFA Candidates

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Training Methodology

- Lecture style presentation
- Hands-on exercise
- Case studies discussion

Training Requirements

- Participants are not required to have specific prior experience of any of the subject areas. More experienced individuals will be able to build on their knowledge through practical, current case studies.

Speaker's Profile



Prof. Roy Ling, CFA is currently a Managing Director at RL Capital Management. Concurrently, he also serves on the Boards of 5 listed companies across Asia, and is also an Adjunct Professor in Finance at the EDHEC Business School and the SP Jain School of Global Management.

Prior to RL Capital, Prof. Ling was a senior real estate investment banker with JPMorgan, Lehman Brothers, Goldman Sachs and Salomon Smith Barney, performing a broad range of corporate finance, equity research and real estate financings. Prof. Ling is a Chartered Financial Analyst and was a former Board Director of the CFA Society of Japan. He was honored as one of 20 Rising Stars in Real Estate by Institutional Investor in March 2008.

He graduated from INSEAD with a Global EMBA and from the National University of Singapore with a Bachelor of Business Administration with Honors.

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