



Asia Real Estate: Debt Financing, Cross Border Estate

Course Duration: 3 hours

Key Learning Objectives

- Describe Asia real estate public/ private debt capital markets structures;
- Identify the risks and rewards associated with alternative real estate products, locations, structures and strategies;
- Analyse complex CMBS, mezzanine, development and distressed asset models and structures;
- Discuss cross border acquisition, allocation and disposition strategies;
- Explain the due diligence process and the key issues to watch for.

Course Outline

- Plan and Analyse
- Take the Challenge
- Know yourselves and Know Your Enemy
- Position Yourselves for Victory
- Take Responsibility and Give Direction
- Use Your Strong Points and Cover Your Weak Points
- Maneuvering and Dealing with Direct Conflict
- Vary and Change Your Tactics Constantly
- Always Be Prepared and Alert
- Know Your Resistance and Take the Best Positions
- Control Your Grounds
- Reorganize
- Make Use of Intelligence

Course Methodology

- Class-based presentation
- Interactive Q&A session

Who Should Attend

- Individuals from the Finance Industry
- Trading Representatives
- Remisiers

Speaker's Profile



Lee Hock Hai, FCPA, FCCA, MBA, MCIM, is currently the CFO and Consulting Director of Keyteo Consulting Pte. Ltd. Before that, he was the Group CFO of a subsidiary of the NEC Corporation. In addition, he held various senior positions at various banks, among them, Barclays, Mitsui Trust, CCB, RHB, CBA, in the fields of IT, Audits, Operations, Finance and Strategy.

Hock Hai has extensive experience in banking and finance, accounting, technology, internal auditing and training and consulting. He has conducted various seminars and training courses in Chinese and English for various institutions in Singapore, Hongkong, Thailand, Indonesia and China. He is also a certified instructor for TESOL and ACTA. His current passion is to help train professionals, managers, supervisors, technicians (PMETs) to get better jobs and to help assist investors to avoid failures.

Register your interest today!

For in-house training request, please contact Alson at alson@abmaximus.com.
Competitive corporate discounts available for bulk registration.

Visit <https://www.abmaximus.com/supplementary-cpd-courses> to find out more about
the other courses available.