

How to Value Any Company in the World

Course Duration: 8 hours

Key Learning Outcomes

- See how building financial models one-by-one is slow. With this ready-to-use model, you can rapidly value any company in the world
- Understand how brokers can increase their coverage and fund managers can reach investment decisions faster
- Learn how a single model can be used for any company, allowing you to focus on the parts of valuation that really matter
- See that most company valuation models are built by the analyst covering the company, however, analysts have varying levels of spreadsheet and modelling skills, meaning your models can contain errors and inconsistencies
- Understand how to use one standard, flawless financial model that presents a standard valuation methodology

- See how the Value Model has been designed and developed over decades, meaning it addresses nearly every possible scenario an analyst will encounter, yet keeps valuation as simple as possible
- Learn that too much analyst time is spent on financial models; valuable time that could be spent elsewhere
- Understand how brokers can use this new found time to add that edge needed to attract clients with their research. Fund managers can quickly determine whether an investment idea is worth pursuing

Who Should Attend

- Aspiring Investors, Quant Investors, Fund/Portfolio Managers
- Credit Managers, Risk & Investment Managers
- Bankers, Research Analysts, Financial Analysts
- Institutional Investors Investment Advisors
- Traders, Dealers & Remisiers, Industry Related Professionals

Course Outline

Morning Session

1. Overview of the FVMR Framework

- How to build a simple, yet effective financial model
- Understanding the drivers of profit

2. Valuing Cash Flow

- Building the discounting framework
- Considering various cashflows in that framework
- Determining the right discount rate



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Course Outline cont.

3. Using Multiples To Value Business

- Understanding multiples of sales and profit
- Considering balance sheet multiples
- Understanding the relationship between cash flow and multiple valuation

4. Drivers of Value

- Understand the four factors that drive the value of any business
- Properly presenting the value of a business

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Training Methodology

- Lecture style presentation
- Hands-on exercise/ Case Studies

Training Requirements

- Participants are not required to have specific prior experience of any of the subject areas. More experienced individuals will be able to build on their knowledge through practical, current case studies.

Speaker's Profile



Dr. Andrew Stotz, CFA is one of Thailand's leading equity analyst and has lived in Bangkok since 1992. He has been university lecturer finance for 21 years and graduated with a Bachelor of Science degree in finance and an MBA from California State University.

He is an Advisory Board member at Thammasat Business School at Thammasat University and the current President of CFA Society Thailand. He is currently writing his PhD in finance at the University of Science and Technology of China. In 1995, he co-founded CoffeeWORKS Co. Ltd., Thailand's leading specialty coffee roaster, and in 2013, Jcademy.com, a language education site. His most recent endeavor is to offer independent research and valuation across Asia through his company, LifeFORCE Co., Ltd.

Lastly, he is also the author of the "how-to" book, Start Today: Transform Your Management Style, which teaches people Dr. W. Edwards Deming's 14 points for management.

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